### Credible Messengers

- First ask: are you the right person to engage?
- Do you have trust, credibility, or rapport established with the individual?
- If not you who does? Map out spheres of credibility.

https://cvg.org

https://cure-pdx.org





#### Our brains

- Human brain evolved to infer causality - allowed us to survive
- Problem it makes us susceptible to conspiracies
- We also form in and outgroups,
  leading to an "us vs them" mindset





### **Conspiracy Thinking**

- Antisemitism transmitted through conspiratorial thinking
- Involves totalizing thinking; scapegoating a group explains all problems
- Question is not only how to challenge specific beliefs, but to disrupt the conspiratorial mindset





## Conversation goals

- Generate complexity; replace oversimplified, scapegoat causality with multifaceted, credible explanations
- Deconstruct vague, nebulous, abstractions - generate new neural associations
- Challenge beliefs while still maintaining a credible
  relationship



# Conversation skills (BAND Aid)

- B Build rapport, make the person feel safe/comfortable
- A Acknowledge any valid points or underlying concerns
- N Do not call someone a racist or anti-semite this triggers defensiveness and doubling down
- D Differentiate impact from intent ("I know you don't mean this, and..") Bring awareness to the impact historically and on present day communities
- Aid Aid/help explore other ways of expressing a view or concern (e.g. disagreement with Soros) that avoid the dogwhistle or racist assocations
  - Be specific, criticize behavior/actions and avoid generalizations about a group



#### Conversation skills

- Explore issues of trust what sources do you trust, and why/why not?
- Ask nicely for a source "I'd love to follow up with that after our conversation."
- Deconstruct vague, imprecise ideas, e.g "control" or "they" ask for specifics
- Deconstruct outgroup biases "what do you mean by the Jews?" "Who is in that group?"
  - Explain that such groupings have no accurate reflection in reality groups are not monoliths
  - Just because a certain group is overrepresented in specific areas doesn't imply conspiracy (white people don't "control" the dairy industry)
- Explore underlying fears, grievances, and feelings of threat

